

## DISTRIBUTION

### An industry leading Dance Music Distribution service, recommended by both records labels and stores alike.

Take complete control of your global distribution requirements from anywhere in the world using our label management system, designed and built for the needs of the dance music industry. Our ever increasing distribution network allows us to deliver your music to a vast array of commercial outlets, such as iTunes, Amazon, Spotify along with specialist download portals such as Beatport, Track It Down, AudioJelly, Juno, Stompy and Traxsource amongst many others.

#### Distribution Features

- Distribution deals from as low as 5%
- 'Like for Like' commission matching
- Bespoke distribution deals
- No setup fees
- Free help & advice when launching or expanding your label
- Exclusive and non-exclusive deals
- Daily sales reporting from Beatport, iTunes and others
- Free ISRC & EAN codes
- Your music listed under your label on all stores
- Beatport + other store approval help
- Seamless delivery to Digital Service Providers
- Expanding DSP network
- Rapid response customer service via email, telephone or Skype
- Free bundle builder tool enables you to create new products from your existing catalogue
- In depth financial reporting and accounting
- Optional in-house compilation usage to help rework your back catalogue
- Simplified audio uploading, just upload your WAVs and we create the 320k MP3 and samples
- Bulk uploading via our FTP and import tool

#### How does it work?

Via our LMS (Label Management System) we provide you with all of the tools you need to setup your singles or albums with their associated artwork and audio files. Our system and in-house team validates all of your information at every step of the way to ensure nothing is missed.

You can create as many 'Draft' releases as you need, but once you are ready and the single or album has been validated you can submit your release for distribution. This will then push the release through to our encoding servers that will prepare your audio and metadata ready for distribution to a global download network of stores that are ready to sell your music.

Our effortless service means Label Worx can dramatically reduce the time you spend dealing with individual stores by handing over all communication, delivery and accounting to our specialist team. We are also dedicated to ensuring your music obtains the best features, banners and promotion to maximize your coverage and sales revenue.

Everything we do is based around our LMS which will provide you with a detailed set of sales reports that transparently show all revenue received prior to any commission being deducted. This enables you as a label to maintain a clear picture on exactly how your company is performing.

#### Store Acceptance

Label Worx provides full help, support and recommendations of exactly what is needed by your label to ensure its acceptance on the maximum amounts of stores. We have thousands of labels accepted on some of the strictest stores, so we have the in-house expertise to ensure a smooth setup process and acceptance on the maximum amount of stores.

We will endeavour to setup your label on all of the portals we delivery to although due to the way in which certain portals operate it is impossible for us to guarantee that your label will be accepted by 100% of our network. Some stores will not be interested in your genre of music and other stores simply operate a strict vetting procedure which can prevent labels from selling their music there.

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### Release Scheduling

In order to deliver your releases and process all additional feature request information, we ideally recommend a 5 week lead time from the date in which you submit your release to Final and the official release date. If 5 weeks is too long we recommend no less than 2 weeks, but if needed you can set a release to Final with as little as a few days, as we can deliver your release to stores within 48hrs. Although this is not recommended as all though we can get your release to the stores within 48hrs the majority of stores need much longer to ingest your content.

Our system also gives you the capabilities to specify individual stores where you wish to release your music exclusively for a certain period of time and at a higher revenue rate.

### Statements and Payments

Label Worx will provide you with a statement of your sales within 30 days of the end of each financial quarter. After you have submitted your invoice online via our LMS, payment is made within 7 days via via the payment method of your choosing. Statements on a Monthly basis can be arranged, please contact your label manager for details on this.

We have the ability to settle payments by various methods including PayPal, UK BACS, Interbank transfer (IBAN) and others. Fees may be applied by your choosing service, if this is the case details will be provided when submitting your invoice with us. We also give you the ability to exchange some or all of your outstanding royalties for Label Worx credits to use with the other services we provide such as the Promo Manager and Mastering.

If you choose not to submit an invoice all amounts will be carried over to your next statement.

### Commission Rates

Label Worx consistently offers the most competitive commission rates with unprecedented levels of service. We will beat any like 4 like offer that you receive from any other distributor whilst also providing you with access to a fully featured label management system.

Labels Annual Gross Sales	Typical % Commission Rate
Up to £3,500	18 %
£3,500 - £6,000	16 %
£6,000 - £10,000	14 %
£10,000 - £20,000	12 %
£20,000 and over	10 %

The rates listed above are guidelines but please feel free to contact us for a more tailored deal. Once you are signed up and releasing music we will continually review your revenue and statement values. Your commission rate will be adjusted accordingly to ensure that as your business grows our commission rate falls.

### Registration

Registration is completely free. Just complete the signup form at the link below and get access to your free account - [www.label-worx.com/signup](http://www.label-worx.com/signup)